

Annexure-II:**Enquiry E4923090**

BHEL wishes to enter into Rate Contract / Framework Agreement for supply of "WITHDRAWABLE PT". Rate Contract Agreement will be valid for a period of **24 months** for ordering from the date of Rate Contract finalization. The total requirement for the period is as given in enquiry copy separately. Same need to be supplied against Purchase Orders issued to supplier(s) time to time during the rate contract period.

Instructions for supplier(s):

1. Quotations are invited in TWO PART BID only. Price bid(s) shall be opened only of PQC (Pre-Qualification Criteria) qualified and Techno-Commercially acceptable bidders. Quotation received in SINGLE BID will normally be rejected and will be considered only if the bid is PQC qualified & techno-commercially acceptable without seeking any clarifications from the bidder.
2. BHEL prefer the information to be furnished exactly in this format which will help to minimize repetitive clarifications / confirmations.
3. Ensure to sign and affix seal on each page of this annexure and submit along with your Techno-commercial bid.
4. However, if any of the terms of clause is not covered in this Annexure, same may be indicated separately in your techno-commercial bid.
5. Acceptance of all the following terms & conditions is required in your offer. The same is to be signed by bidder(s) and submitted along with offer.

Commercial Terms & Conditions

S.No	BHEL's Parameter	Complied/Not complied
1	Terms of delivery : FOR CRX, BHEL Bhopal i.e. Door delivery. Freight & insurance in supplier's A/c and inclusive in quoted rate.	Confirm
2	GST Extra as applicable : (HSN codes are mandatory for each item quoted)	
3	Packing & forwarding charges: To be quoted in % of Basic price / If not indicated then NIL.	Nil , if not mentioned
4	Delivery Schedule: Required delivery for Lot-1 (upto 10 nos.) in 90 days from PO against RC & delivery for further lots shall be 10 nos. monthly.	Confirm
5	Monthly Capacity : 10 Nos per Month. (please indicate separately, if any MOQ is there)	Confirm
6	Validity of offer: 120 days from the date of tender opening.	Confirm
7	Quantity indicated in enquiry is tentative & PO will be placed item wise after receipt of customer PO.	Confirm
8	PVC Clause: (a) Prices variation of CTs shall be as per given formula of IEEMA for Dry Type Instrument Transformers up to 72.5 KV :- $P = \frac{PO}{100} \left[14 + 26 \frac{C}{CO} + 22 \frac{ES}{ESO} + 4 \frac{FE}{FEO} + 21 \frac{ER}{ERO} + 13 \frac{W}{WO} \right]$ Applicable IEEMA Circular for Base Rate – July'2022 (issued on 18.08.2022). (b) Applicable rate of material shall be as per available IEEMA circular prevailing on 1 st calendar day of the month of actual delivery / scheduled delivery date, whichever is lower. In case of early delivery on written request of BHEL, applicable rate of material shall be as per IEEMA circular of 1 st calendar day of the month of actual delivery.	Confirm
10	Payment Term:- 100% payment in 90 days of receipt (60 days for Medium class manufacturers, 45 days for MSE manufacturers, UDYAM certificate is required for the same), subject to acceptance of material at BHEL and submission of all relevant documents at BHEL , on direct presentation of the documents.	Confirm
11	For vendor covered under MSE If yes, for MSE suppliers (manufacturers only), a copy UDYAM certificate is required)	Confirm
12	Evaluation of tender: Item wise L1 Basis (For a line item quantity is indivisible)	Confirm
13	Penalty Clause : Please accept BHEL's standard penalty clause "An unconditional penalty of half percent (0.5%) of the price of the goods in arrears per week subject to a maximum of 10% of the order value"	Confirm
14	With Reference to Government of India Guidelines of Preference to Make in India Order Dated 04 June 2020, Please Inform Your Status as Class (either as Class I or Class II) of Supplier for This Item. [Class I-Local Supplier Has Local Content Is Equal To Or More Than 50 % & Class II-Local Supplier Has Local Content More Than 20 % But Less Than 50 %].	
15	Price Impact clause due to variation in quantity	Confirm

	<p>i. BHEL shall not consider any kind of price impact offered by bidder on overall package price quoted by them due to change in quantity of any of the items of the enquiry.</p> <p>ii. In case there is increase in quantity of any of the items of the enquiry, bidder is allowed to offer percentage discount w.r.t the unit rate quoted by bidder against those item(s) only. BHEL shall evaluate bidder's package price for the enquiry based on discounted unit rate or original quoted rate whichever is lower.</p> <p>iii. In case there is decrease in quantity of any of the items of the enquiry before price bid opening, BHEL shall consider the unit rate quoted by bidder against those item(s) only for evaluation of bidder's package price for the enquiry.</p>	
16	<p>Reverse Auction : BHEL shall be resorting to Reverse Auction (as per RA Guidelines as available on www.bhel.com) for this tender.</p>	Noted
17	<p>Packing Instruction : Utmost care must be exercised in packing and transporting the finished material, PO NO / Gross weight / Net weight should be mentioned in bold letters, on each case / Box. Packing list shall be furnished along with each consignment.</p>	Confirm
18	<p>Basis for deciding lowest (L1) offer:</p> <ul style="list-style-type: none"> Only offers meeting the terms and conditions of the enquiry will be considered. All the offers shall be compared for total cost to BHEL stores. In the course of evaluation, if more than one bidder happens to occupy L-1 status effective L-1 will be decided by soliciting discounts from the respective L-1 bidders in sealed envelope and will be open in tender room. In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/ draw of lots, in presence of the respective L-1 bidders or their representatives. Ranking will be done accordingly. BHELs decision in such situations shall be final and binding. Offers having deviations to the terms and conditions will be suitably loaded or liable to be rejected. 	Confirm
19	<p>Guarantee/Warranty : For a period of 24 months from the date of receipt at BHEL Bhopal or 18 months from the date of commissioning, whichever is earlier</p>	Confirm
20	Contact person & Contact number (Mobile & Landline)	
21	Email ID of contact person	
22	It is not necessary that PO will be placed for all the items. PO will be placed for items only for which customer requirement exists.	Confirm
23	PO No. & Material code may be mentioned on packing box else material may be rejected by store.	Confirm
24	In addition to above, BHEL Bhopal's General terms & conditions BP200102 from a part of tender. A copy of same can be downloaded / seen from https://bpl.bhel.com/mm/asc_docs/BP_200102.pdf	Confirm
25	Any deviations to above T&C will not be accepted, is so your offer will be suitably loaded before evaluation.	Confirm
26	Above conditions supersede any T&C quoted by vendor against subject enquiry.	Confirm
27	<p>Following Documents are required for evaluation along with offer:-</p> <p>i. Compliance to technical specification Annexure-A (Duly filled, Signed & Sealed)</p> <p>ii. Documents as per PQC criteria Annexure-1</p> <p>iii. Compliance of Commercial T&C ; Annexure-II (Duly filled, Signed & Sealed)</p> <p>iv. Compliance of GTC BP200102A (Duly filled, Signed & Sealed)</p> <p>v. Make in India Declaration (as per format attached) (Duly filled, Signed & Sealed)</p> <p>vi. MSE (UDYAM) Certificate, if applicable</p>	

Please submit offer in line with above terms and conditions otherwise offer may be rejected

Dy.Mgr. (MM-SCR)

Bidder's seal & Sign